



PREPARED FOR MOTOROLA SOLUTIONS · SOUTH REGION

SITE DEVELOPMENT, DESIGN & CONSTRUCTION

Candidate to on-air, under one contract.

WHO WE ARE, WHAT WE DO

Supporting infrastructure across the entire lifecycle.

Since 2012 TruNorthe has grown from a regional construction management firm in Los Angeles into a nationwide provider of communications and energy infrastructure services.

We work across the full lifecycle — design, build, and maintain — combining experienced project teams with modern technology and data-driven insight.

Most clients start in one phase. The value compounds when the phases stop being separate contracts.



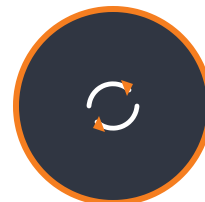
DESIGN

Site control, approvals, and sealed drawings before anyone mobilizes.



BUILD

Managed construction with quality control and a documented turnover.



MAINTAIN

Field programs, inspection cadence, and response after the site is live.

OUR SOLUTIONS

Six solution lines, sequenced the way a site gets built.

PROJECT / PROGRAM MANAGEMENT

- Single point of contact across all phases
- Project controls — schedule, budget, risk
- Outsourced PMO and program reporting
- Data management, reporting, and analysis

SITE ACQUISITION & ENTITLEMENT

- Candidate identification and screening
- Land rights — options, leases, easements
- Zoning, permitting, regulatory, environmental
- FAA 7460-1, ASR, and FCC Section 106 filings

ENGINEERING SERVICES

- Feasibility studies and site surveys
- Structural analysis and modification design
- Construction drawings and electrical design
- Sealed deliverables through engineer of record

CONSTRUCTION SERVICES

- Owner's representation and construction management
- Civil, compound, power, and grounding through vetted specialty contractors
- Antenna and line through certified tower crews
- Quality control, logistics, and closeout

OPERATIONS & MAINTENANCE

- Field maintenance programs and site monitoring
- Preventive, corrective, and emergency response
- Tiger teams and disaster recovery
- Field audits and asset condition reporting

DATA COLLECTION & ANALYSIS

- Full-scope drone inspection services
- Engineering-grade 3D digital twin (<1 mm)
- IR electrical inspection and AI rust detection
- As-built and closeout capture

WHY US

SOUTH REGION EXPERIENCE

Zoning and permitting work in American Tower's South Region markets, with prior program history for Crown Castle. Managed construction builds for EcoSite in the same footprint.

CARRIER & TOWER PROGRAMS

T-Mobile, Verizon, DISH, American Tower, and Crown Castle — program work spanning new build, upgrade, and maintenance cycles.

GREENFIELD SITE CONSTRUCTION

Active new-site construction programs for a national satellite network operator — compound, power, fiber, and closeout documentation.

OWNER-OPERATED

No private equity and no layered approvals. Escalations reach ownership the same day they are raised.

TruBase PROGRAM VISIBILITY, NOT STATUS REQUESTS

Our platform pairs advanced field data capture with our proprietary project management environment. Every site, milestone, document, and closeout package lives in one place.

✓ Milestone tracking

✓ Closeout repository

✓ Custom dashboards

✓ Field capture linked

HOW WE WORK

EXPERT-LED EXECUTION

Projects are run by discipline specialists, not generalists, so field decisions are made by people who have made them before.

BUILT FOR SCALABILITY

From a single site to a regional program, we scale through a tech-enabled team and a vetted partner network rather than a fixed bench.

ACCOUNTABILITY

We own our outcomes. If something is not right we fix it — fast, and at our expense when that is the right answer.

HOW ENGAGEMENTS USUALLY START

- 1 A working conversation.** Where the program is constrained today.
- 2 One site or one task.** Small enough to prove out, real enough to measure.
- 3 Scope that fits.** We expand only into the lines you actually need.

WHAT WE'D LIKE TO UNDERSTAND

- ✓ How site development is split across vendors today, and where the handoffs cost you time
- ✓ Entitlement and permitting timelines you are working against in these jurisdictions
- ✓ Site volume and cadence expected in the region over the next two build cycles
- ✓ How closeout documentation is handled now, and what your team wishes it looked like

Motorola's objectives are TruNorthe's objectives — and our pursuit of **mutual success is relentless.**



LET'S BUILD WHAT'S NEXT



SOLUTIONS MADE SIMPLE

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